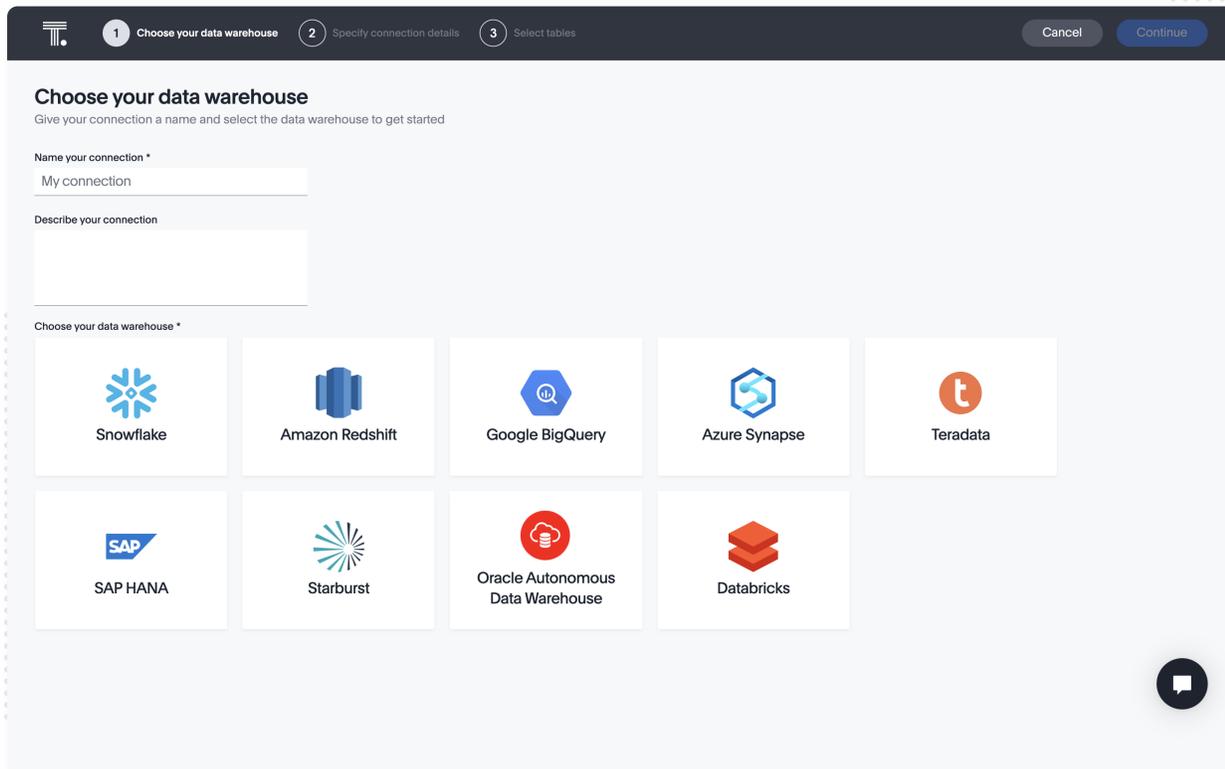


# ThoughtSpot Training Services

THOUGHTSPOT TRAIN-THE-TRAINER PROGRAM



# ThoughtSpot Training Services: ThoughtSpot Train-the-Trainer Program



With the ThoughtSpot Train-the-Trainer Program, our Product Training team will work with your internal trainers to enable them to deliver standard ThoughtSpot product training to your end users.

## ThoughtSpot Training Services

The ThoughtSpot Training Services program offers both live, interactive, instructor-led product training as well as self-paced, anytime/anywhere modular eLearning to support your deployment team and end user training needs.



# ThoughtSpot Train-the-Trainer Program

The ThoughtSpot Train-the-Trainer Program enables customers to deliver standard ThoughtSpot hands-on Instructor Led Training internally to their end users. The program includes:

- 18 hours of live train-the-trainer delivery which includes End User Essentials, Advanced End User, and Delivery Best Practices.
- Licensing of course materials to deliver training to an unlimited number of internal individuals.
- Sample retail dataset to be used in training.
- Demo guides with sample walkthroughs that can be used during training sessions.

## Pricing

The cost for the ThoughtSpot Train-the-Trainer program for up to 10 participants is \$15,000.

## Deliverables/Hours

Customer participants registered for the program will first attend a delivery of the Cloud Essentials standard Instructor-led Training (ILT) program which runs for 13 hours. Depending on the number of customer trainers, they can either attend a regularly scheduled public session or a private session can be scheduled for all of the trainers onsite or virtually. After completion of the course, an additional private-only session will be scheduled for the customer trainers to cover delivery best practices, demo guides, and logistics which will run for 5 hours. At this point customer will also be given course guides and demo data sets.

# ThoughtSpot Training Services: Train-the-Trainer Program Terms and Conditions

For scheduled training days that are canceled or rescheduled by Customer with fewer than ten business days prior written notice to ThoughtSpot, Customer will be charged and pay for: (a) any travel expenses that cannot be canceled or refunded, and (b) the canceled/rescheduled training days if ThoughtSpot is not able to reassign the personnel to another project. For the purposes of this section, email to the ThoughtSpot personnel assigned to this project will be sufficient as written notice.

ThoughtSpot will provide the Train-the-Trainer program described herein as identified on the corresponding Order Form. No services are included in this offering except as expressly included in this document. Customer agrees to pay the total fee amount on the Order Form regardless of the total number of hours completed.

Materials provided as part of the Train-the-Trainer program including but not limited to course guides, demo guides, and demo data sets can only be used for internal training purposes and cannot be shared or delivered outside of the customer organization.

ORDERS ARE NON-CANCELLABLE, NON-REFUNDABLE, AND NOT SUBJECT TO ACCEPTANCE. PURCHASED SERVICES MUST BE CONSUMED WITHIN 12 MONTHS FROM THE EFFECTIVE DATE OF THE ORDER FORM, AFTER WHICH TIME UNUSED SERVICES WILL BE DEEMED COMPLETED WITHOUT CREDIT, REFUND, OR FURTHER OBLIGATION OF ANY KIND.

## About ThoughtSpot

ThoughtSpot is the Modern Analytics Cloud company. Our mission is to create a more fact-driven world with the easiest to use analytics platform. With ThoughtSpot, anyone can leverage natural language search and AI to find data insights and tap into the most cutting edge innovations the cloud data ecosystem has to offer. Companies can put the power of their modern data stack in the hands of every employee, extend the value of their data to partners and customers, and automate entire business processes. Customers can take advantage of ThoughtSpot's web and mobile applications to improve decision making for every employee. With ThoughtSpot's developer-friendly platform, customers can also embed consumer-grade analytics into their SaaS offerings or build entirely new interactive data apps that engage users and keep them coming back for more. Organizations like Walmart, BT, Daimler, Medtronic, Hulu, Royal Bank of Canada, OpenTable, Metromile, Workato, and Nationwide Building Society rely on ThoughtSpot to transform how their employees and customers take advantage of data. See for yourself and try ThoughtSpot today.